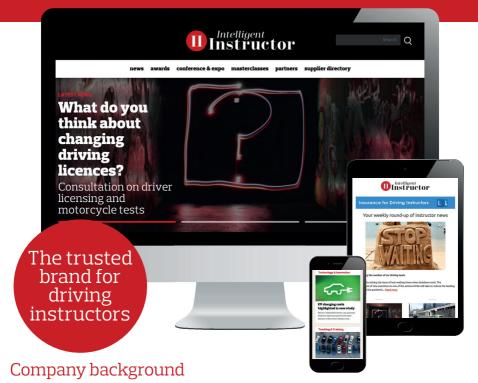
Intelligent Instructor Digital media pack



Intelligent Instructor was established in 2015, initially as a monthly trade magazine, but has now grown to become a digital and events business. It's now the leading publisher at the heart of the driving instructor industry, delivering credible, independent content to driver trainers.

intelligentinstructor.co.uk is a news-based website attracting over 5,500 unique users per month. 7,500+ instructors are registered to receive the weekly **Intelligent Instructor e-newsletter**, from third parties. A growing audience of 4,500+ follow on Facebook.

Intelligent Instructor is proud to partner with the UK's largest driving instructor association; the ADINJC, to run the ADINJC & Intelligent Instructor National Conference & Expo and the ADINJC & Intelligent Instructor Conference & Expo South. These one-day, free to attend events sees the largest gathering of instructors in the UK in May and October. Over 1,500 instructors will attend these events, with up to 50 exhibitors at each showcasing their products and services.

The **Intelligent Instructor Awards** are highly sought after and credible, digitally-based awards, rewarding the best in class for instructors, driving schools and suppliers within the industry.



Intelligent Instructor offer six digital advertising channels

Intelligent Instructor can run campaigns to put your brand in front of an engaged online audience of driving instructors, offering powerful branding opportunities and trackable response. **Intelligent Instructor** offer six digital advertising channels.

Website partnership – benefit from the full blend of digital touch points over a 12–month period: sector exclusivity on website display adverts, 'Partner' landing page, eshots x6, Facebook boosted posts x6, native advertising x6, newsletter display adverts x12, supplier directory premium listing x3.

Eshots: broadcast your marketing messages directly into the inbox of 7,500+ driving instructors. The HTML email is 'Sent' by Intelligent Instructor with your own subject line. Our trusted brand guarantees exposure to your target market with an incredibly

strong average open rate of 40% (Jan - Dec '21).

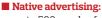


■ Display advertising: leaderboard, double MPU and MPU advertising units on intelligentinstructor. co.uk, offering unrivalled branding opportunities.



Newsletter: broadcast weekly to our 7,500+ driving instructor database each Friday afternoon. Available ad units include a leaderboard ad and MPUs. Newsletter average open rate 36% (Jan – Dec '21).





up to 500 words of sponsored content including links, images, logos and video, promoted prominently from the home page, via 'News' and receiving a prominent position on that week's newsletter.



■ Facebook boosts:

run a promotion
via a social media
'boosted' post to
reach 10,000
instructors via
Facebook, whilst
having this message
appear on Intelligent



Instructor's feed which has 4,500+ followers.

■ Supplier directory:

the largest directory of industry products and service providers. Promoted on website main nav bar, an enhanced listing sits towards the top of the category and includes a 25-word



company description, logo, video link and full contact details.



intelligentinstructor.co.uk display advertising

intelligentinstructor.co.uk offers select display advertising opportunities throughout the site via leaderboards, double MPUs and single MPUs allowing your brand to engage with our online audience.

5,524 monthly unique users,
 12,060 monthly page views
 (Google Analytics period 1st Jan - 31st Dec '21)

Sites and placements

The Leaderboard and MPU 3 slots are run of site, with MPU 1, MPU 2 and the the Double MPU appearing on the main sections: 'News', 'Features' and 'Car Reviews'. The Double MPU also appears in 'Magazine' and 'Competitions'.

- Leaderboard 728(w) x 90px(h)
 Prime position, above masthead
- Double MPU 300(w) x 600px(h)

 Prime position, above the fold, the largest of ad sizes is positioned next to editorial in the right-hand column
- MPU1 300(w) x 250px(h)

 The most prominent MPU appears as the first ad slot within the article and below the fold
- MPU 2 300(w) x 250px(h)

 Appears below the fold and is the second ad slot within the article
- MPU 3 300(w) x 250px(h)
 Appears run of site, positioned at the foot of each page
- Native advertising highlighted as sponsored content, the story/article is displayed as a promotional panel on the home page, within a prominent place in the 'News' section and promoted via the Intelligent Instructor newsletter.



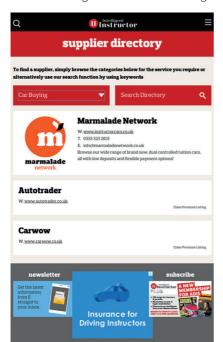


Supplier directory

The 'Supplier Directory' is the most comprehensive listing of industry suppliers to the ADI market. All known suppliers receive a free basic listing, company name and URL within the relevant category.

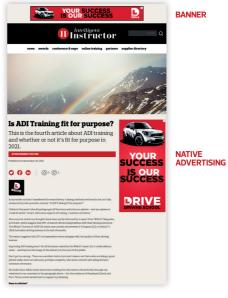
Companies can upgrade to a premium listing (25-word company description, logo, embedded video link and full contact details).

Premium listings are placed towards the top of the relevant category, rotating with other enhanced listings and above all free listings.



Intelligent Instructor newsletter

Intelligent Instructor newsletter broadcast weekly to over 7,500 driving instructors who have opted-in to Intelligent Instructor. Each news story links straight to intelligentinstructor.co.uk with each display advert linking to the client's website. Native advertising is promoted via the newsletter and links through to the full article on intelligentintructor.co.uk.



Intelligent Instructor newsletter ad sites

- Banner 560(w) x 69px(h)

 The most prominent ad site towards the top of the newsletter
- MPU 300(w) x 250px(h)
 One of three adverts appearing in the newsletter
- Native advertising

Appears as a sponsored news story within the newsletter and promoted on 'the home page' and within 'News/Features' on the website.



Advertising prices (Price per month. All prices are subject to VAT)

intelligentinstructor.co.uk	1 month	3 months	6 months	12 months
Website partnership	-	£2,500	£2,250	£1,750
Leaderboard* 728(w) x 90px(h) & 320(w) x 100px(h)	£750	£700	£625	£500
Double MPU* 300(w) x 600px(h) & 320(w) x 100px(h)	£625	£575	£500	£450
MPU1 300(w) x 250px(h)	£425	£400	£375	£325
MPU 2 300(w) x 250px(h)	£325	£300	£275	£225
MPU 3 300(w) x 250px(h)	£375	£350	£325	£275
Native advertising**	£650	£625	£575	£500
Supplier Directory Premium Listing***	-	£149	£125	£99
Intelligent Instructor newsletter	1 month	3 months	6 months	12 months
Intelligent Instructor newsletter Banner 560(w) x 69px(h)	1 month £350	3 months £325	6 months £300	12 months £275
Banner 560(w) x 69px(h)	£350	£325	£300	£275
Banner 560(w) x 69px(h) MPU 300(w) x 250px(h)	£350	£325	£300	£275
Banner 560(w) x 69px(h) MPU 300(w) x 250px(h) Eshots (7,000+ ADIs)	£350 £250	£325 £225	£300 £200	£275 £175
Banner 560(w) x 69px(h) MPU 300(w) x 250px(h) Eshots (7,000+ ADIs)	£350 £250	£325 £225	£300 £200	£275 £175
Banner 560(w) x 69px(h) MPU 300(w) x 250px(h) Eshots (7,000+ ADIs) Number of sends	£350 £250	£325 £225	£300 £200	£275 £175

^{*} A secondary ad size needs supplying to allow it to be displayed correctly on mobile

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^{**} Up to 500 words of sponsored content including links, images, logos and optional video link

^{***} Company name, logo, 25-word company description, contact name, email, phone number, website and optional video link. The listing will be replicated in Intelligent Instructor magazine.

^{****} We suggest the message supplied contains 150–250 characters, one landscape image (1200px x 628px) and url